

BNSF RAILWAY  
WEEKLY INTERMODAL AND CARLOAD UNITS REPORT WEEK 11

WEEK ENDING MARCH 17, 2012  
WEEK ENDING MARCH 19, 2011

	2012			2011			% INCREASE/(DECREASE)		
	WEEK 11	1st QTR TO DATE	YEAR TO DATE	WEEK 11	1st QTR TO DATE	YEAR TO DATE	WEEK 11	1st QTR TO DATE	YEAR TO DATE
CONTAINERS	73,151	787,778	787,778	68,350	739,684	739,684	7.02 %	6.50 %	6.50 %
TRAILERS	12,471	139,937	139,937	15,378	160,545	160,545	(18.90)%	(12.84)%	(12.84)%
<b>TOTAL INTERMODAL</b>	<b>85,622</b>	<b>927,715</b>	<b>927,715</b>	<b>83,728</b>	<b>900,229</b>	<b>900,229</b>	<b>2.26 %</b>	<b>3.05 %</b>	<b>3.05 %</b>
COAL	40,642	486,476	486,476	47,227	499,487	499,487	(13.94)%	(2.60)%	(2.60)%
GRAIN	10,992	117,108	117,108	11,877	128,697	128,697	(7.45)%	(9.00)%	(9.00)%
CHEMICALS	7,866	90,225	90,225	8,362	93,350	93,350	(5.93)%	(3.35)%	(3.35)%
MOTOR VEHICLES	3,261	34,262	34,262	2,332	26,627	26,627	39.84 %	28.67 %	28.67 %
FOOD	2,661	30,061	30,061	2,727	29,178	29,178	(2.42)%	3.03 %	3.03 %
METALLIC ORES	3,489	37,955	37,955	3,417	35,010	35,010	2.11 %	8.41 %	8.41 %
METALS	2,595	28,181	28,181	1,986	23,815	23,815	30.66 %	18.33 %	18.33 %
SAND/GRAVEL	3,712	40,409	40,409	3,509	37,282	37,282	5.79 %	8.39 %	8.39 %
STONE/CLAY/GLASS	2,466	23,343	23,343	1,913	19,854	19,854	28.91 %	17.57 %	17.57 %
PULP/PAPER	1,413	16,099	16,099	1,340	15,377	15,377	5.45 %	4.70 %	4.70 %
PETROLEUM	5,559	55,830	55,830	3,647	39,087	39,087	52.43 %	42.84 %	42.84 %
LUMBER/WOOD	1,423	14,064	14,064	1,290	13,077	13,077	10.31 %	7.55 %	7.55 %
GRAIN MILL	3,247	38,259	38,259	3,302	37,475	37,475	(1.67)%	2.09 %	2.09 %
IRON & STEEL SCRAP	911	9,546	9,546	783	8,368	8,368	16.35 %	14.08 %	14.08 %
WASTE/SCRAP	451	4,577	4,577	479	4,653	4,653	(5.85)%	(1.63)%	(1.63)%
FOREST PRODUCTS	144	1,468	1,468	150	1,413	1,413	(4.00)%	3.89 %	3.89 %
NON-METALIC MINERALS	394	5,219	5,219	515	5,227	5,227	(23.50)%	(0.15)%	(0.15)%
COKE	551	6,542	6,542	707	6,959	6,959	(22.07)%	(5.99)%	(5.99)%
FARM (NO GRAIN)	292	3,372	3,372	556	5,081	5,081	(47.48)%	(33.64)%	(33.64)%
OTHER	1,479	14,115	14,115	1,504	16,169	16,169	(1.66)%	(12.70)%	(12.70)%
<b>TOTAL CARLOADS</b>	<b>93,548</b>	<b>1,057,111</b>	<b>1,057,111</b>	<b>97,623</b>	<b>1,046,186</b>	<b>1,046,186</b>	<b>(4.17)%</b>	<b>1.04 %</b>	<b>1.04 %</b>
<b>INTERMODAL &amp; CARLOAD</b>	<b>179,170</b>	<b>1,984,826</b>	<b>1,984,826</b>	<b>181,351</b>	<b>1,946,415</b>	<b>1,946,415</b>	<b>(1.20)%</b>	<b>1.97 %</b>	<b>1.97 %</b>